

08-Dec-21

## fitlet3 customization terms

### Introduction

fitlet3 can be ordered barebone, ready-to-use or configured to order as detailed in <https://fit-iot.com/web/product/fitlet3-buildto-order/>

To business customers Compulab offers customization services for fitlet3, which can be manufactured specifically to customer's specifications. Customization services include hardware configuration, BIOS settings, branding, labeling, packaging and imaging.

These customizations provide business customers with the following benefits:

1. Identify the computer with their business/product brand (OEM)
2. Deploy the units without extra technical service and logistic overhead

### Re-branding

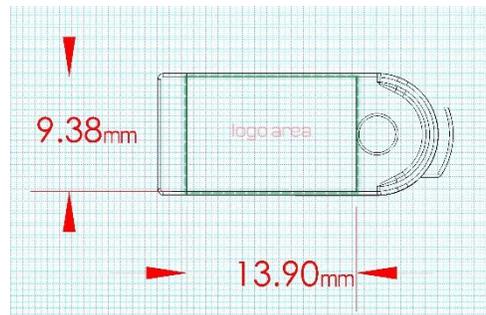
Customer's brand is normally required in two places:

1. Physically on the device itself
2. BIOS splash-screen

### Custom logo on fitlet3 power button

This is the simplest and most common method to apply your brand to fitlet3.

Implementation is by silk-print on the power button. Example:



### Design notes

- Download canvas for button logo drawing at <https://www.fit-iot.com/files/misc/button-canvas.png>
- Check your design on a button. See <https://www.fit-iot.com/files/misc/button-background.png>
- Recommended to design using a single color. Maximum two colors are possible. Color gradient is not possible. □  
Minimum line width 0.25mm □ Minimum gap width 0.25mm

### Terms

Minimum order quantity: 100 power buttons

#### Cost per button

- Single color silk-print: \$2.00
- Two color silk-print: \$2.30

Including warehousing at Compulab for up to 12 months.

#### Preparation fee

First time preparation fee: \$500

Recurring order fee: \$200

### Terms notes

- Custom buttons can be stored at Compulab until an order for re-branded fitlet3 is placed
- On customer's request the buttons are shipped to the customer

### Checklist for power button re-branding

Customer has to provide:

- Purchase order (preparation fee + 100 logo parts or more)
- Graphics of logo in vector format (DXF or Illustrator .ai)
- For fitlet power button: color specification (RAL or Pantone)

### Custom painting of fitlet3 housing



Implementation is by painting fitlet3 housing parts with customer-specified color.  
Top and bottom can be painted with the same color as the sides, or with a different color.



Power button can be painted with a different color from other parts.

### Terms

Minimum order quantity: 300 sets

#### Cost per set

- \$33 (incl. painted power button but excl. power button logo)
- For custom logo terms see "Custom logo on fitlet3 power button"
- Each fitlet3 with custom housing is discounted \$12 (to account for unused standard housing)

#### Preparation fee

Preparation of production files: \$1000

#### Notes

- Custom housing parts can be stored at Compulab until a matching order for re-branded fitlet3 is placed.
- On customer's request the housing parts are shipped to the customer.
- Buyer may purchase a small amount of fitlet3 at a time, but custom color parts have to be ordered in advance at MOQ 300.

## Checklist for custom painting

Customer has to provide:

- Purchase order (preparation fee + 300 parts of each or more)
- Color specification for sides / top+bottom (RAL or Pantone)
- If ordering power button with custom logo see "Custom logo on fitlet3 power button"

## BIOS re-branding

BIOS with no branding is available free of charge and can be downloaded from the support wiki. For fitlet3 see <http://fit-pc.com/wiki/index.php/Fitlet3: BIOS Files>

## Terms for custom splashscreen

Price: \$500

Deliverable: A BIOS version with customer's splashscreen (and optionally changed defaults). The customer should update the BIOS.

## Integrating customer's BIOS into Compulab production

This allocates a special part number for customer's version of the product.

It allows the customer to place an order for computers with his BIOS flashed at Compulab.

Setup price: \$2000

## Labeling

Compulab can print labels as per the customer's requirements, including MAC addresses, customer's specific serial numbers, customer logo, barcodes and QR codes.

Different labels can be applied on the product and on the package.

### Terms

Please contact Compulab sales [sales@fit-iot.com](mailto:sales@fit-iot.com)

## Packaging

fitlet3 can be packaged with additional accessories.

Custom label can be applied to the package as detailed under "labeling" above. Compulab can manufacture a package with customer's provided graphics.

### Terms

Please contact Compulab sales [sales@fit-iot.com](mailto:sales@fit-iot.com)

## Imaging

Compulab can install customer's provided OS and application during fitlet3 production. Customer should provide the image in coordination with Compulab SW engineers.

### Terms

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